

## Consolidated income statement

For the year ended December 31, 2011

	Notes	2011 £m	2010 £m
<b>Revenue</b>	2	<b>11,124</b>	11,085
Cost of sales		<b>(8,676)</b>	(8,885)
<b>Gross profit</b>		<b>2,448</b>	2,200
Other operating income		<b>69</b>	95
Commercial and administrative costs		<b>(984)</b>	(836)
Research and development costs		<b>(463)</b>	(422)
Share of results of joint ventures and associates	10	<b>116</b>	93
<b>Operating profit</b>		<b>1,186</b>	1,130
Profit on disposal of businesses		<b>3</b>	4
<b>Profit before financing and taxation</b>	2	<b>1,189</b>	1,134
Financing income	3	<b>456</b>	453
Financing costs	3	<b>(540)</b>	(885)
Net financing		<b>(84)</b>	(432)
<b>Profit before taxation<sup>1</sup></b>		<b>1,105</b>	702
Taxation	4	<b>(257)</b>	(159)
<b>Profit for the year</b>		<b>848</b>	543
<b>Attributable to:</b>			
Ordinary shareholders		<b>850</b>	539
Non-controlling interests		<b>(2)</b>	4
<b>Profit for the year</b>		<b>848</b>	543
<b>Earnings per ordinary share attributable to ordinary shareholders:</b>	5		
Basic		<b>45.95p</b>	29.20p
Diluted		<b>45.33p</b>	28.82p
<b>Payments to ordinary shareholders in respect of the year</b>	17		
Per share		<b>17.5p</b>	16.0p
Total		<b>328</b>	299
<sup>1</sup> Underlying profit before taxation	2	<b>1,157</b>	955

## Consolidated statement of comprehensive income

For the year ended December 31, 2011

	Notes	2011 £m	2010 £m
<b>Profit for the year</b>		<b>848</b>	543
<b>Other comprehensive income</b>			
Foreign exchange translation differences on foreign operations		<b>(102)</b>	22
Movements in post-retirement schemes	19	<b>123</b>	(94)
Share of other comprehensive income of joint ventures and associates	10	<b>(10)</b>	(16)
Related tax movements	4	<b>(54)</b>	29
<b>Total comprehensive income for the year</b>		<b>805</b>	484
<b>Attributable to:</b>			
Ordinary shareholders		<b>808</b>	480
Non-controlling interests		<b>(3)</b>	4
<b>Total comprehensive income for the year</b>		<b>805</b>	484